D36-8.E 92

5-31-52 P. 3

COCKTAIL GLASS WITH BRILLIANT SPIRAL AIR TWIST STEM

MADE AT THE CORNING GLASS CENTER • CORNING, NEW YORK

STEUBEN GLASS

D7-525

SMITHSONIAN

MAY 1989

PAGE 20

HANDBLOWN HAND CUT FULL LEAD CRYSTAL

ATLANTIS

BY CRISAL, PORTUGAL FOR BLOCK

MAY, 1989 FLIGHT P. 20

Motion in Crystal. A swirling pattern free as a bird, that lifts off leaving a trail of shimmering reflections. The Atlantis Flight pattern is designed by Gerald Gulotta for Block and is handblown and handcut full lead crystal by Crisal, Portugal. Pictured above are goblet and flute $40.00 each. Send 50¢ for full color brochure of Atlantis stemware patterns.

Atlantis—too memorable to forget.

BLOCK

Block China Corporation
11 East 26 Street, New York, NY 10010 (212) 686-7440

SMITHSONIAN
MAY, 1989

jumped. I could almost imagine h
standing where I stood, looking do
and, after some bold remark, takin
dive into its midst with no fear of wl
lay in those stagnant waters. What br
ery, I thought as a child; "He was nut
said the adult.

He taught us much of the wonders
the world, in prose that conveyed
excitement. Indiana Jones may have
hat and bullwhip, but Richard Hallib
ton had the spats and the real adventu
*Edward N. Bomsey*
Annandale, Virginia

## *Ballroom dancing*

Dear Sir: When I was a sophomore
MIT in 1974, a course in ballro
dancing was offered to a sellout cro
during the January independent acti
ties period. We formed a ballro
dance club and made forays to the f
ballrooms in the environs of Bost
much to the amusement of older
trons. A national weekly newsmagazi
covered these activities at MIT anc
handful of other universities, noti
that period in the early '70s as the
naissance of ballroom dancing—a son
what ironic, very therapeutic and tota
distracting relief from our studies
the 'Tute.
*Mihal E. Gross*
Summit, New Jersey

Dear Sir: The apache dance, wh
*Webster's Third International* defi
as "a ballroom dance with close conta
jerks, and spins," originated in the ea
1900s as a violent duet dance in
Parisian working-class cabarets. Late
subdued version was popularized in
United States.

In the early 1930s at the University
Oklahoma, our fraternity's annual da
was called the Apache Dance. We d
orated with burlap bags and old ne
papers, and used old chairs and tab
to accentuate the "underworld" atn
sphere. The fellows wore toughie-ty
caps and shirts, and the girls the shc
est, tightest skirts and most color
blouses. To me, those annual dan
would have been most romantic inde
had my girlfriend not lived 1,400 mi
away in Baltimore.
*Finch White*
Oakton, Virginia

Dear Sir: On the train from the La
District to Bicester, England, this p
October, the couple in their 80s sitti

Return to
GROUP 290

# NEW PRODUCTS IN PICTURES

D7/526

AUGUST, 1979 PAGE 14

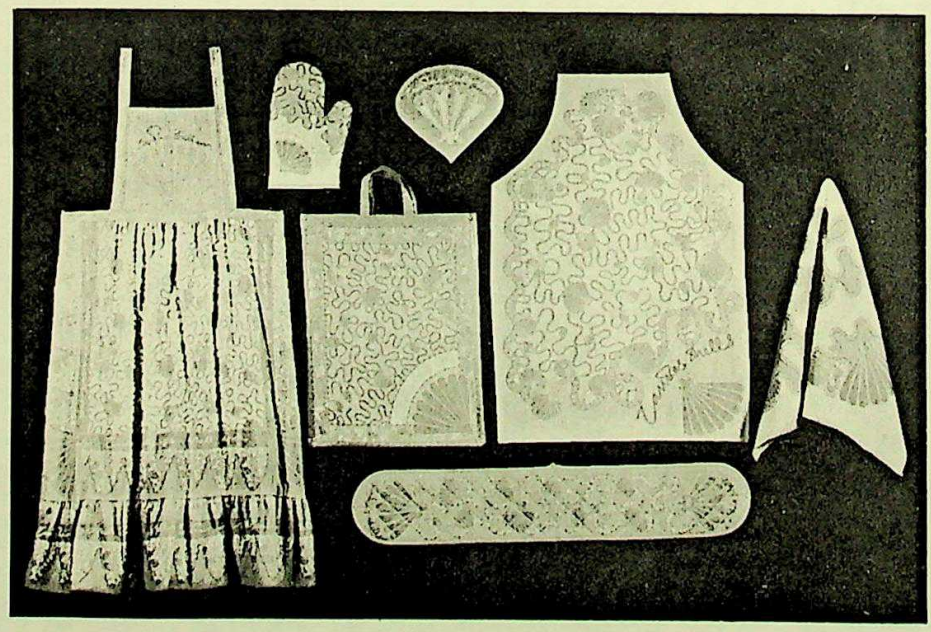
TABLEWARE INTERNATIONAL

1

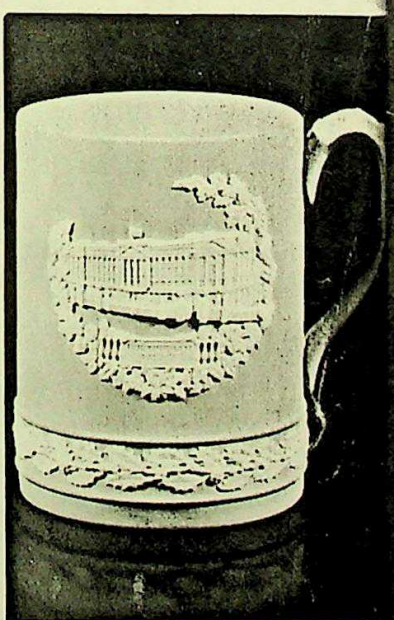
2

3

4



5



1 'Victoria', a new stemware suite from the 'Luminarc' range by J G Durand et Cie of Arques, France, has facet impressions to catch the light. Available in attractive presentation boxes of three, 'Victoria' is very competitively priced

2 Pictured is the new range of elegant porcelain which ICTC is now importing from France. Included in the range are casseroles, jugs in a number of sizes, fluted soup bowls and shell shaped scallop dishes

3 Whitefriars Glass has introduced a new crystal suite called 'Eastcote'. Each of the glasses is hand-made and hand-cut in full lead crystal. Pictured from left to right: small wine glass; sherry glass; large wine glass and, in the background, decanter and hock glass

4 Fashion designer, Zandra Rhodes, has created a range of kitchen accessories for Sanderson Fabrics. Shown here is the 'Shell' design available in two colourways — 'Sand' (lilac and ochre) or 'Sea' (pink and blue)

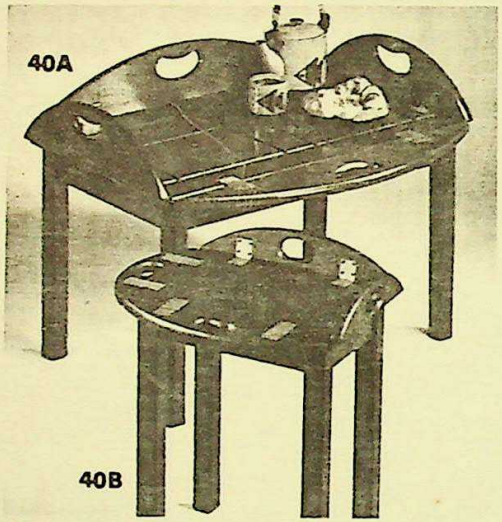
5 The subject chosen for the 1979 Christmas mug from Wedgwood is Buckingham Palace. Issued annually, this pale blue and white Jasper mug always features a famous British landmark in hand-applied bas-relief with embossed detail and encircling holly leaf border

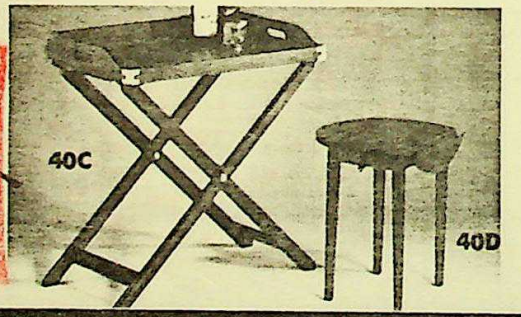
Rec'd · DEC. 17, 1980

# Entertaining necessities at savings

WOODWARD & LOTHROP
WHITE SALE CATALOG

A 7/526




**40A-D. Handsome accents designed for today's smaller homes**

Accent pieces with a great deal of character serve multiple purposes. Imagine finding such good looking design at such small prices!

40A. Butler's table, 25x35x16" high, reg. 150.00 **119.99**
40B. Mini table, 17x13x16" high, reg. 65.00 **54.99**
40C. Officer's field bar, 30x18x30" high, reg. 125.00 **89.99**
40D. Pembroke style table, 18x19" high, reg. 65.00 **54.99**
Gifts: all stores except Pentagon

**40E-H. Save 20%-33% on Durand lead crystal stemware**

Choose from four stately patterns, and add sparkle to your home entertaining. Goblet, wine, flute champagne or cordial in all patterns.

40E. Longchamp, reg. 8.00 each **5.99**
40F. Versailles, also available in sherbet, reg. 6.00 each **3.99**
40G. Tuileries, reg. 9.00 each **5.99**
40H. St. Cloud, reg. 9.50 each **7.59**
Crystal: all stores except Pentagon
To order, call 783-7600 anytime

p. 40

A 7/526

White Sale investments: high yield decorating ideas
Plus four pages of our
Mid Winter Furniture Sale
see pages 24 to 27
For co information, se
WOODWARD & LOTHROP

Received
Dec. 17, 1980

COVER PAGE OF CAT.

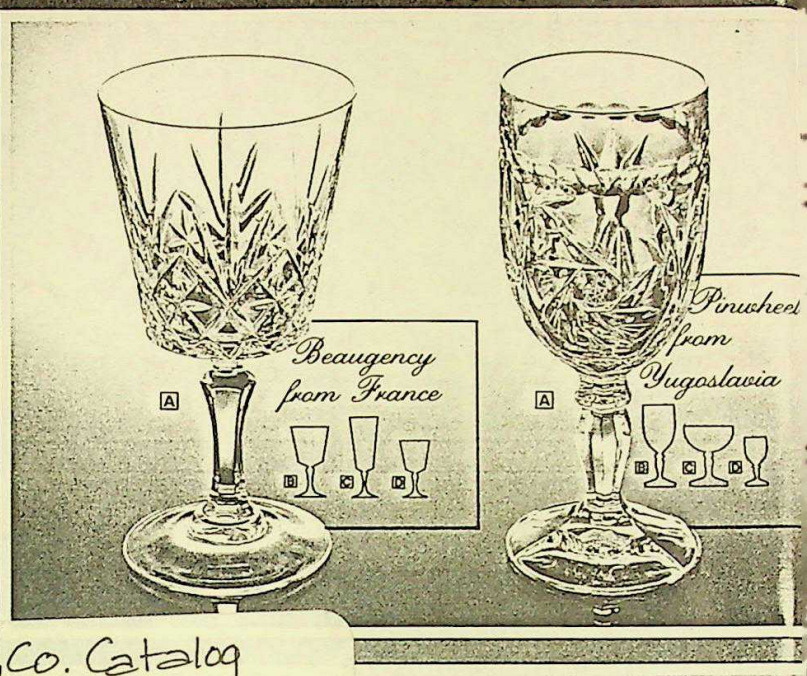
D7/526

# The International Stemware Collection

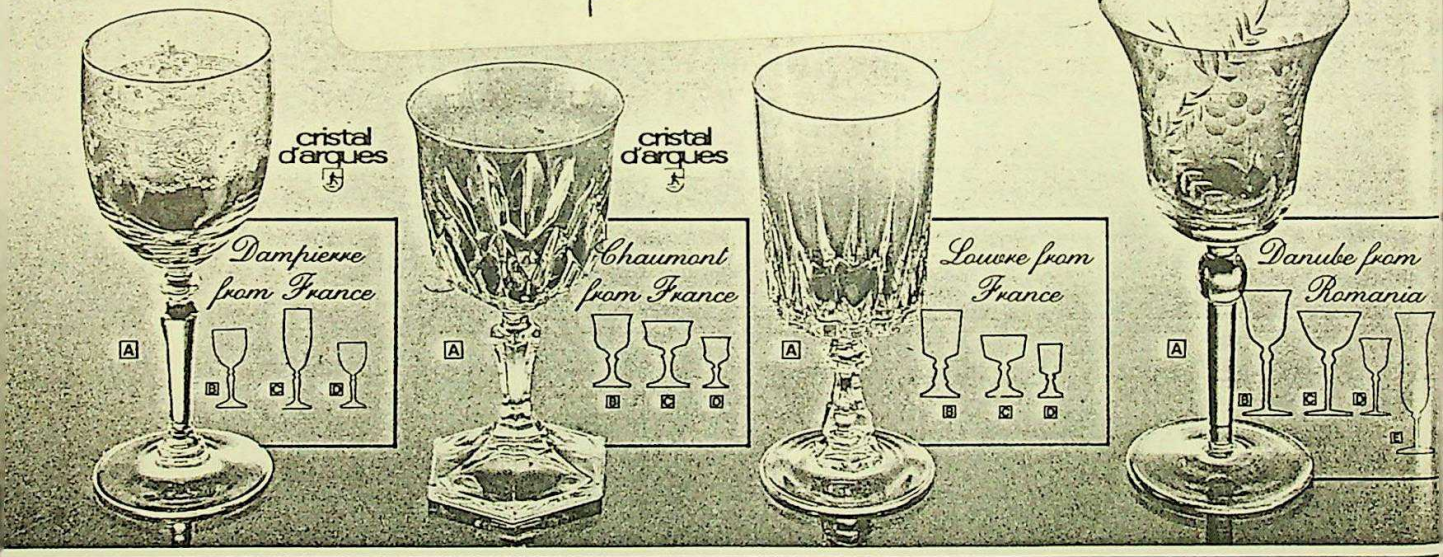
**THE INTERNATIONAL STEMWARE COLLECTION**

*Presenting fifteen patterns notable for their rich simplicity. Crafted in France, Czechoslovakia, Romania and Yugoslavia of fine crystal designed to enhance any table setting.*

*Saucer champagnes are sometimes referred to as sherbets; tall champagnes are sometimes referred to as continental champagnes, flutes or parfaits.*




W. Bell & Co. Catalog
1984
p. 152




*Larchmont* by Mikasa. Elegant, 24% lead crystal in multi-faceted pattern. Hand cut and mouth blown. From West Germany. Set of 6.

- A 308 05A **$59.50** -6 Goblets ..... $96.00
- B 308 06A **$59.50** -6 Wines ..... 96.00
- C 308 07A **$59.50** -6 Flute Champ. ..... 96.00
- D 308 08A **$59.50** -6 Cordials ..... 96.00

*Beaugency* Elegant diamond and star cut design with faceted stems. "Full lead" crystal stemware imported from France. Set of 6.

- A 828 16E **$39.90** -6 Goblets ..... $53.99*
- B 828 17E **$39.90** -6 Wines ..... 53.99*
- C 828 18E **$39.90** -6 Cont. Champ. ..... 53.99*
- D 828 19E **$39.90** -6 Cordials ..... 53.99*

*Pinwheel* Hand cut, full lead crystal stemware with deeply cut pinwheel floral pattern. Set of 6.

- A 300 01A **$39.75** -6 Goblets ..... $54.00
- B 300 02A **$39.75** -6 Wines ..... 54.00
- C 300 03A **$39.75** -6 Saucer Champ. ..... 54.00
- D 300 04A **$39.75** -6 Cordials ..... 54.00

*Dampierre* Etched wreath and band design, full lead crystal stemware from France. Set of 6.

- A 828 28E **$32.50** -6 Goblets ..... $41.99*
- B 828 29E **$32.50** -6 Wines ..... 41.99*
- C 828 15E **$32.50** -6 Cont. Champ. ..... 41.99*
- D 828 14E **$32.50** -6 Cordials ..... 41.99*

*Chaumont* French lead crystal with sunray bowls on sculptured stems. Set of 6.

- A 828 05E **$19.90** -6 Goblets ..... $24.99*
- B 828 06E **$19.90** -6 Wines ..... 24.99*
- C 828 07E **$19.90** -6 Saucer Champ. ..... 24.99*
- D 828 08E **$19.90** -6 Cordials ..... 24.99*

*Louvre* Fine, blown 24% lead crystal stemware imported from France. Intricate, triangular fluting on classic stems. Set of 6.

- A 828 30E **$22.75** -6 Goblets ..... $29.99*
- B 828 31E **$22.75** -6 Wines ..... 29.99*
- C 828 34E **$22.75** -6 Saucer Champ. ..... 29.99*
- D 828 35E **$22.75** -6 Cordials ..... 29.99*

*Danube* Traditional, hand blown, Romanian crystal with etched floral decoration. Set of 4.

- A 311 05A **$19.50** -4 Goblets ..... $25.00
- B 311 06A **$19.50** -4 Wines ..... 25.00
- C 311 07A **$19.50** -4 Saucer Champ. ..... 25.00
- D 311 76A **$19.50** -4 Cordials ..... 25.00
- E 311 04A **$19.50** -4 Champ. Flutes ..... 25.00

*REFER TO PAGE TWO FOR INFORMATION ON PRICING AND WARRANTIES*

*Reference

D7/526

©1996 Baccarat Inc.

© 1996 BACCARAT

Baccar

FROM THE VEGA COLLECTION: BOX OF 2 MARTINI GLASSES $180, BOX OF 2 FLUTISSIMO FLUTES $250, BOX OF 4 VODKA GLASSES $280.
AT BACCARAT, 625 MADISON AVENUE AT 59TH STREET, NEW YORK CITY, 800-777-0100; NEIMAN MARCUS, MACY'S, BLOOMINGDALE'S AND OTHER FINE STO

# Globe Sees Gain Of 20% in Canning

BY BETSY NICHOL

HOUSTON — Globe Discount City, a 28-store chain based in Texas' fastest growing city, expects a 20 per cent increase in sales of canning supplies next year.

Ray Goldstein, buyer of housewares, gifts and home accessories, said housewares sales for the year to date are 12 per cent ahead of last year's.

The biggest come from gains in canning supplies, patio furniture, Teflon-coated cookware and Corning products Goldstein said.

This was the first year Globe carried a complete line of canning supplies, according to Goldstein.

**"WE DID A NICE JOB** with canning gadgets such as strainers and funnels," said Goldstein, "but we only carry them in season, which starts in May and runs through early fall."

He said, however, that canning jars still are selling well. Although Goldstein said Texans have stopped canning this year, he believes they are buying canning jars to use for other purposes, such as storage.

Globe is selling canning jars from Anchor Hocking, and Goldstein said he has enough jars to last way into the 1976 season.

So far this year, Globe has sold six carloads or 40,000 sets of jars. A cent of our cookware sales."

Globe concentrates on 7-piece sets of cookware "because they're at the right price — less than $20 — and have all the basic cooking pieces a person needs," he said.

Some of the chain's best-selling cookware sets are Regal and Mirro's seven-piece sets of Teflon-coated cookware. Harvest and avocado are the best-selling colors, according to Goldstein.

**REGAL'S CAST ALUMINUM** also moves in volume, according to Goldstein, who said Regal's 7-piece sets of stainless steel cookware at $25 will be pushed for Christmas.

By increasing its advertising of Corning specials, Goldstein said he has doubled the sales of Corning products this year.

The warm weather in Texas, which lasts for a good portion of the year, has spurred sales of horticultural items and patio furniture at Globe.

For those who like the look of winter, including snow, at Christmas, many shoppers come to Globe to purchase spray snow.

Flatware sales are "a little better than last year," he said, "with the majority of sales being done with bulk stainless steel flatware sold at five for $1."

Goldstein believes that a lot of

# *Room Heat Recycler Debuts*

NEW YORK — Deliveries have begun on Thermocycler, an energy-conserving, hot-air distributor developed by Thermo Cycle, Inc., Beaverton, Ore., and merchandised by Nautilus Industries, Hartford, Wis.

Broan is the national distributor for the device, which draws the warmer air that naturally collects towards the ceiling of a room through a pipe and mixes it with the cooler air nearer the floor.

The energy-conserving device, when operated 24 hours a day, can bring the temperature of a room thermostatically set at 68 degrees up to 76 degrees.

**THE DEVICE** resembles a coatrack without the hooks, and operates electrically at a cost of about 25 cents a month said a manufacturer's spokesman.

The Underwriters Laboratories-approved air circulator is manufacturered from heavy-duty plastic.

Thermocycler should be installed in a room with an 8-foot ceiling and 13 x 15-feet floor and left to run continuously.

Merchandising plans call for a promotion in department store housewares department, mass merchants and home centers.

The product has been test-marketed in K-Mart stores in Detroit, Chicago, Milwaukee and other major metropolitan areas.

**SUGGESTED RETAIL** price of the unit is $29.95.

A $2 per unit co-op allowance is offered on a gross lot price of $20 per unit.

Nautilus is merchandising the units with a display package that incorporates the lengthy unit with a multicolor giraffe presenting an ad message that recommends providing room heat for people, not for whatever may be near the room ceiling.

ThermoCycler™
Brings the High Cost of Heating Down!!
Cold floors are a common problem during every heating season. And today it's more than a discomfort . . . it's raising your heating bill and wasting energy. ThermoCycler works by gently "mixing" cold floor air with warm ceiling air. Brings temperature difference between floor and ceiling down to five degrees or less. Makes heating more efficient, with savings of 20% or more in fuel costs.* Turn down your thermostat and still be comfortable with ThermoCycler! Every day you wait it's costing you money. *Economical — costs less than 25¢ per month to operate. *Quiet operation. *Portable — ideal for R-V's, campers and mobile homes. *Save energy. *Save on heating costs.
Stop Wasting Energy!
Before Ceiling 80° After Ceiling 72°
HOT
COLD
Floor 58°
Floor 68°
BEFORE — More than 20° temperature difference between floor and ceiling due to heat rising in average room with poor circulation.
AFTER — 5° or less difference with ThermoCycler operating for only one hour. Heat loss at ceiling is greatly reduced.
$00.95

set of 8-pint jars retails for $1.77 and a set of 8-quart jars retails for $1.97.

**GOLDSTEIN SAID ONE** of the store's hottest selling items has been an 8-quart pressure canner by Mirro for $20.

Globe shoppers also are buying more Teflon-coated cookware, said Goldstein.

"Our Teflon sales are way up," he said. "Teflon accounts for 85 per

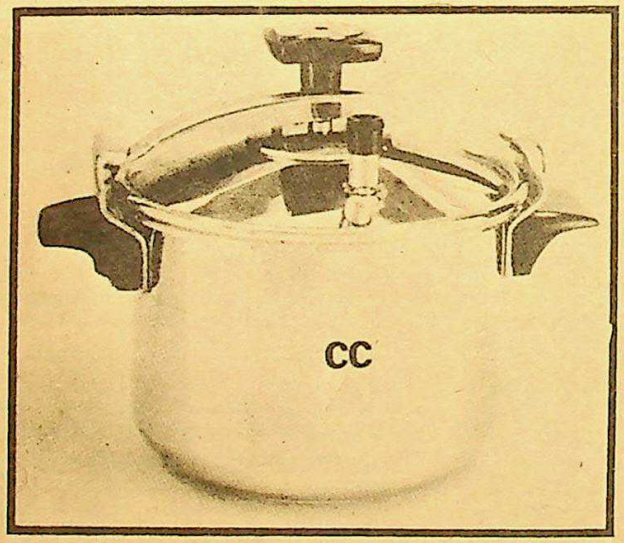
the young people who migrate to the Houston area are looking for inexpensive flatware, as are the large number of people who go camping.

In kitchenware, such as cooking utensils and canister sets, Goldstein is adding more pieces in chocolate brown and the Spice O' Life pattern.

Across the border in Mexico Goldstein picks up enameled cookware, clay pots, hamper sets and brooms to retail at low prices.


Country Cooker

NOT JUST ANOTHER POT




Get Your Country Cooker Today


**LIBBEY'S LATEST: The Rhinelander goblet, soon to be available in both 8½ and 10½ ounce sizes, is bottle green on the bottom and clear glass on top.**

**Suggested retail on the Rhinelander is $13 a dozen (either size) or $1.10 a piece.**

# *Ex-Fried Chicken V-P Turns To Chicken Fryer With SEB*

NEW YORK — A former executive of Kentucky Fried Chicken Corp. in conjunction with SEB of France is now marketing a modified SEB pressure cooker that pressure fries chicken in a 12-minute process, almost identical to commercial processes.

Gaskets and the lid were modified for the deep fry process.

Kent Prestwich, former executive vice-president of Kentucky Fried Chicken, has test-marketed 9,700 units of the modified 10-quart cooker which deep fries 4½ pounds of chicken under pressure.

**PRESTWICH NOW** has 30,000 additional models prepared for marketing under the Country Cooker name throughout the country.

The Country Cooker model is now the only device on the market that performs as a deep fryer and pressure cooker.

Besides the 10-quart pressure cooker, the Country Cooker kit comes with a storage container for the cooking oil, a fryer basket, a cookbook and a 2-pound tin of specially seasoned flour for breading chicken.

**PRESTWICH SAID** that the flour is almost identical to the Kentucky Fried Chicken seasoning that gives that product its distinctive taste.

The kit is being geared to department store housewares departments.

Deliveries are scheduled to begin immediately on the kit which comes in two models.

A stainless steel kit has a suggested retail of $89.95, while the aluminum model will be sold at $59.95.

The 50 per cent markup includes a 10 per cent advertising allowance.

Country Cooker is based in Salt Lake City.

## Elizabeth Zapfel

CHICAGO — Services will be held Wednesday for Elizabeth Zapfel, 83, mother of Dolph Zapfel, managing director of the National Housewares Manufacturers Association.

Mrs. Zapfel, who is survived by sons Dolph and John, died Monday.

Services will be at St. Paul's Evangelical Lutheran Church at 7416 Dixon St., Forest Park, Ill., at 11 a.m.

The family requested that no flowers be sent. Memorial contributions can be made to St. Paul's Lutheran Church.

**NAUTILUS INDUSTRIES** new Thermocycler is designed to cut home heating bills by drawing hotter air from the ceiling down to the cooler floor area. Suggested retail is $29.95.

# Julia Child Draws Crowd to Rich's Playing Chicken

ATLANTA — Julia Child, the celebrated chef, drew more than 500 cooking enthusiasts to Rich's downtown home store auditorium Friday for a free class in chicken carving.

Mrs. Child and her husband were here promoting their new book, From Julia Child's Kitchen, which Rich's had on display at $15.

Rich's promoted Mrs. Child's appearance with newspaper ads and radio spots, offering free tickets to the first 500 people requesting them. A greater number showed up.

During her hour-and-half demonstration, the chef gave a plug to Farberware's electric rotisseries. "I'm very fond of them," she said, "they do a good job."

She also promoted rubber plumber's hammers and screen splatter shields as helpful gadgets in preparing and cooking chicken. The rubber hammer is used to flatten chicken breasts before sauteeing.


Be Effective...
Advertise in HFD